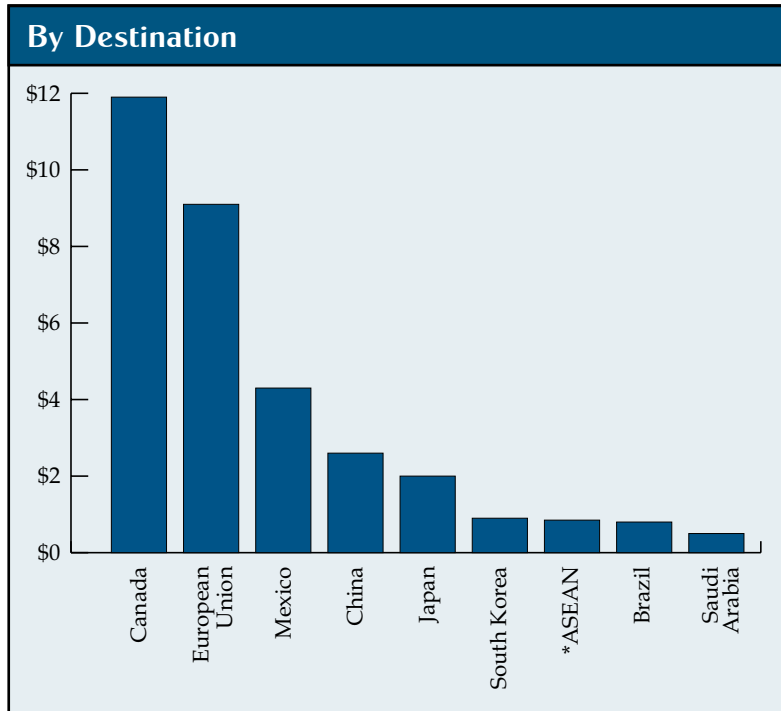


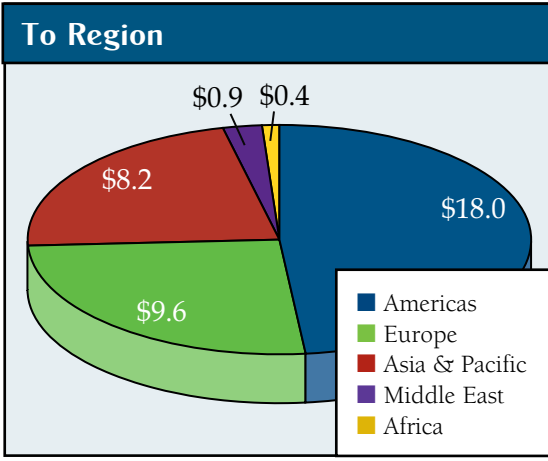
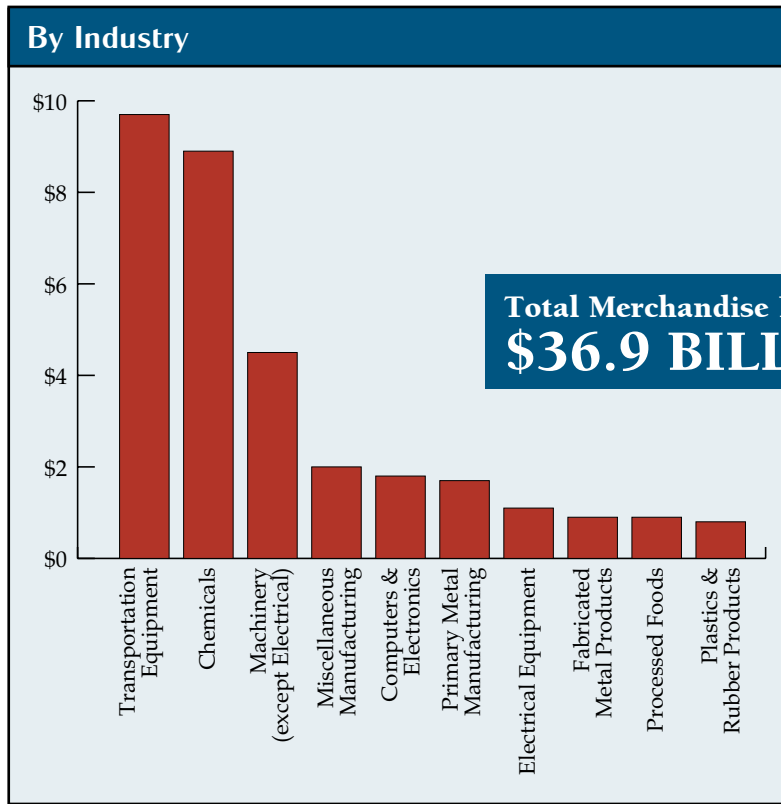
# INDIANA MERCHANDISE EXPORTS (2012)

(Billions of Dollars)



### Markets

- In 2012, Hoosier companies sold their products in 204 international markets
- Fastest annual merchandise export growth since 2002: 26% per year with China, 25% with India and 23% with Saudi Arabia



### Trade and Jobs

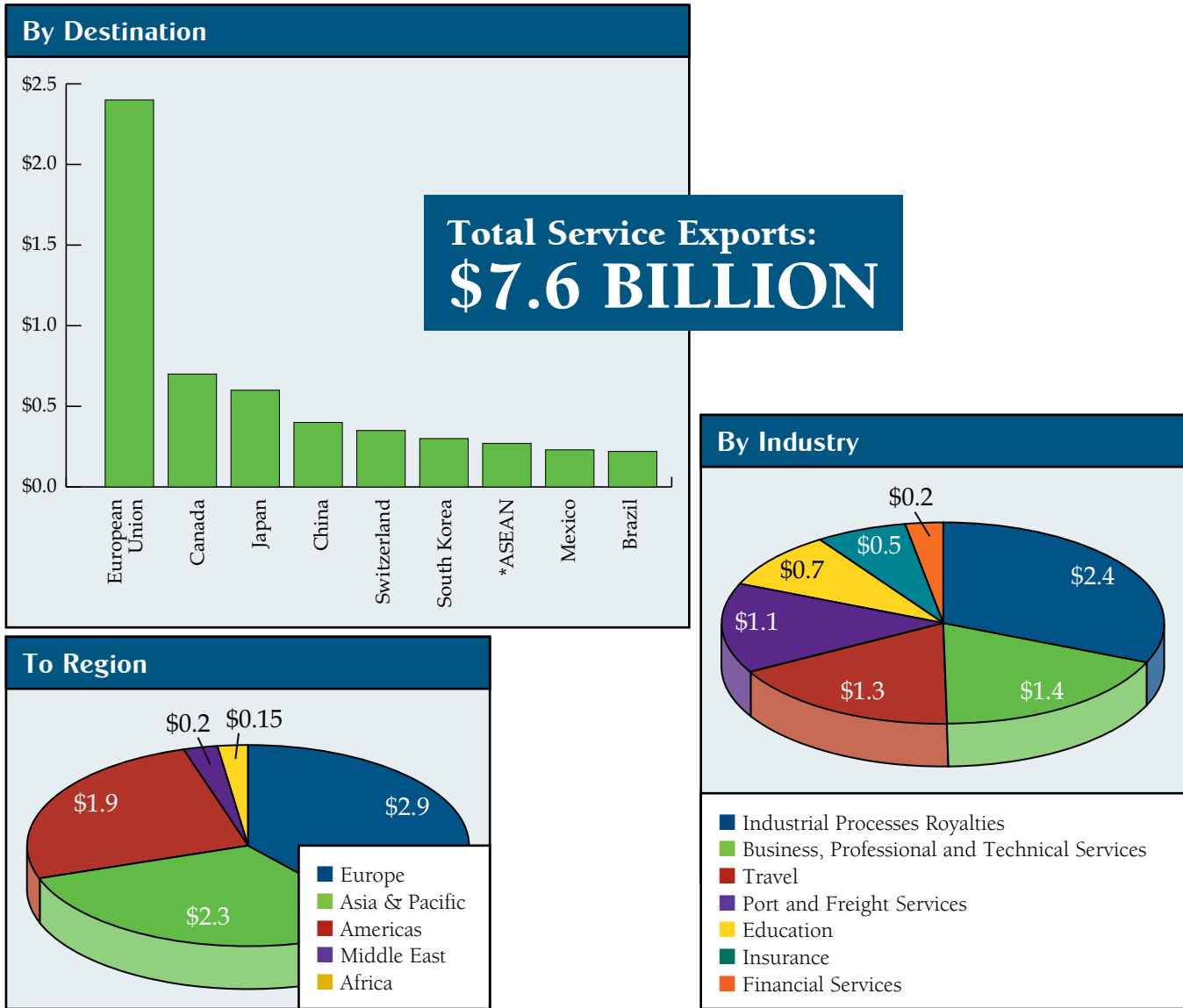
- Today, 763,000 jobs in the state depend on trade
- Share of state jobs tied to trade more than doubled from 1992 to 2011
- Trade-related employment grew 20%, while total jobs decreased, from 2004 to 2011

\* Association of Southeast Asian Nations

Sources – Charts: U.S. Department of Commerce; Facts: Business Roundtable

# INDIANA SERVICE EXPORTS (2011)

(Billions of Dollars)



## Export Rankings

- Among top 10 states in 23 industries
- Sixth largest exporter of agricultural products – among the top five in soybeans, corn and swine
- Large companies (more than 500 employees) account for 80% of the value of merchandise exports
- Small/medium companies (less than 500 employees) account for 87% of exporters

\* Association of Southeast Asian Nations

Sources – Charts: U.S. Department of Commerce; Facts: Business Roundtable