

## Continued Success for Previous Winners

Company City Highest Ranking Official	2011 Projected FTE* Growth	Revenue Growth 2010	**2011	Milestones
<b>Alliance LLC</b> Valparaiso Dan Vukovich, President	33%	20%	5%	Opened a new 13,000-square-foot facility. Started a scholarship for Chinese school children.
<b>Endocyte</b> West Lafayette Ron Ellis, President and CEO	9%	NA	NA	Completion of initial public offering, one of the best performing IPOs in 2011. Completion of Phase 2 clinical study.
<b>En'Urga, Inc.</b> West Lafayette Yudaya Sivathanu, President	10%	14%	10%	Obtaining some external investment this year.
<b>Jack Laurie Floors</b> Fort Wayne John Laurie, CEO and Owner	49%	18%	26%	Started a second residential flooring store, Jack Laurie Home Floor Designs, in Carmel. Started marketing interiors contracting and business furniture services to commercial customers in Fort Wayne.
<b>Kountry Wood Products, LLC</b> Nappanee Ola R. Yoder, CEO	25%	6%	19%	Added new products and gained new clients.
<b>Mainstreet</b> Cicero Paul Ezekiel Turner, CEO and Chairman	-12%	19%	19%	Gained clients and grew the processes that guide the company's business. Increased the number of facilities owned and managed.
<b>Mansfield-King</b> Indianapolis Charles Haywood, President	33%	74%	47%	Recognized in 2011 as the 11th fastest-growing area company from 2008-2010. Moving into new markets, including personal care aerosols.
<b>Mursix Corporation</b> Yorktown Todd A. Murray, President and CEO	11%	30%	18%	Completed construction on a 100,000-square-foot manufacturing facility in December 2010, which has created 100 initial jobs. Upcoming facility expansion will produce 100 additional jobs.
<b>New Carbon Company, Inc.</b> South Bend Rick McKeel, President and CEO	3%	21%	8%	Invented a new dual batter dispenser that allows hotels to serve multiple-flavored waffles. President/CEO named 2011 Indiana SBA Small Business Person of the Year.
<b>Nyhart</b> Indianapolis Thomas Totten, CEO	6%	8%	5%	Experienced best year ever; total return on stock was 17%. Expanded retirement benefits administration business as well as public pensions and defined benefit retirement consulting.
<b>OrthoPediatrics Corp.</b> Warsaw Nick A. Deeter, Founder/Chairman of the Board	8%	124%	104%	Launched three major product lines. Raised an additional \$10 million in equity capital; hit profitability by mid-year 2011.
<b>Private Fleet Backhaul</b> Anderson Rodney French, General Manager	15%	8%	15%	Purchased a school to renovate for the company's offices. Tripled business with an existing customer. Named one of the 2011 Best Places to Work in Indiana.
<b>Seven Corners, Inc.</b> Carmel James J. Krampen, Principal and Executive Officer	5%	27%	16%	Released a new benefit to U.S. citizens in April 2011 to coincide with key features of U.S. health care reform. Built a foreign currency claims adjudication system.






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<b>Unified Group Services</b> Anderson Richard L. Mousty, President/CEO	16%	0%	10%	Added four new clients. President/CEO named 2010 Indiana SBA Small Business Person of the Year; company was a finalist in Indiana Chamber's 2010 Small Business of the Year program.
<b>Univertical Corporation</b> Angola Wayne C. Walker, CEO	10%	88%	11%	Received 2011 Governor's Workplace Safety Award. Expanded current facility with a new 30,000-square-foot building. Hired additional employees.
<b>Xtreme Alternative Defense Systems (XADS)</b> Anderson Pete Bitar, CEO	233%	30%	608%	Awarded two new patents in Counter-IED (roadside bomb) technology. Also deployed three new products and will field all three by the end of 2011.

\* Full-time equivalent employees      \*\* Projected revenue growth

## Companies to Watch 'Spotlight Award' Winners

Recognizing five previous CTW honorees for their growth and job creation

 <p><b>Lee &amp; Ryan</b>  <b>Founded:</b> 1996  <b>Location:</b> Greenfield  <b>Primary business:</b> Environmental consulting and construction services  <b>Honored as Company to Watch:</b> 2010</p> <ul style="list-style-type: none"> <li>Expanded capabilities to include performing structural concrete scopes of work by adding a branch office in Atlanta</li> <li>Landed its largest contract to date, a nearly \$16 million deal to remove hazardous materials at a site in Milwaukee</li> <li>Expecting to double annual revenue for the second straight year</li> <li>Projecting 60% full-time employee growth in 2011</li> </ul>	 <p><b>Livin' Lite Recreational Vehicles</b>  <b>Founded:</b> 2002  <b>Location:</b> Wakarusa  <b>Primary business:</b> Recreational vehicle manufacturer  <b>Honored as Company to Watch:</b> 2009</p> <ul style="list-style-type: none"> <li>Continued to improve existing products while introducing new products into the marketplace</li> <li>Gained new dealers for its lightweight "green" RV</li> <li>Anticipating 88% revenue growth in 2011</li> <li>Expanding workforce by an estimated 51% in 2011</li> </ul>	 <p><b>MainGate</b>  <b>Founded:</b> 1963  <b>Location:</b> Indianapolis  <b>Primary business:</b> merchandise and marketing  <b>Honored as Company to Watch:</b> 2008</p> <ul style="list-style-type: none"> <li>Added three more NFL teams (Titans, Vikings and Redskins) to its list of partners, totaling seven NFL teams over four years</li> <li>Introduced the first-ever NFL licensed vending machine, selling Minnesota Vikings merchandise</li> <li>Anticipating 19% revenue increase in 2011</li> <li>Projecting 10% employee growth in the current year</li> </ul>	 <p><b>Micropulse, Inc.</b>  <b>Founded:</b> 1988  <b>Location:</b> Columbia City  <b>Primary business:</b> manufacturer of medical devices  <b>Honored as Company to Watch:</b> 2008</p> <ul style="list-style-type: none"> <li>Established the "OrthoVation Center" for incubating small orthopedic start-ups, which currently houses four companies</li> <li>Improved hiring/orientation process, with increased testing and evaluation of prospective employees</li> <li>Projecting revenue to rise 13% in 2011</li> <li>Number of full-time employees expected to increase 5% in 2011</li> </ul>	 <p><b>POLARIS Laboratories</b>  <b>Founded:</b> 1999  <b>Location:</b> Indianapolis  <b>Primary business:</b> specializes in testing and analyzing oils, fuels, coolants and water-based industrial fluids for equipment reliability  <b>Honored as Company to Watch:</b> 2008</p> <ul style="list-style-type: none"> <li>In April 2011, launched HORIZON 4, a much improved version of the company's exclusive reporting software</li> <li>Grew U.S. business operations with a new 6,000-square-foot facility just north of Atlanta</li> <li>Projecting 25% revenue growth in 2011</li> <li>Number of employees anticipated to grow by 10% in 2011</li> </ul>
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